



**Training Proposal for:
Managed Care Systems, L.P.
\$75,000 or Less: ET10-0293**

Panel Meeting of: **October 23, 2009**

ETP Regional Office: **North Hollywood**

Analyst: J. Romero

CONTRACTOR:

- Type of Industry: Insurance
 - Contractor's # of Full-Time Employees
 - *California:* 150
 - *Worldwide:* 150
 - Number to be trained: 100
 - Manager/Supervisor: 15%
 - Turnover Rate: 14%
 - Repeat Contractor: Yes No
 - Substantial Contribution: Yes No
- Priority Industry: Yes No

CONTRACT:

- Training Project Profile: HUA/Retrainee
- ETP Funding Amount: \$36,000
- In-Kind Contribution: \$49,107
- Average Cost per Trainee: \$360
- Post Retention Wage: \$13.00
- Health Benefits: \$3.00 per hour

- Occupations to be Trained: Clinical Services Staff, Information/Technology Services Staff, Finance and Accounting Staff, Claims and Customer Service Staff, Managers/Supervisors
- Training Menu:

<input checked="" type="checkbox"/> Business Skills	<input type="checkbox"/> Literacy Skills
<input type="checkbox"/> Commercial Skills	<input checked="" type="checkbox"/> Management Skills
<input checked="" type="checkbox"/> Computer Skills	<input type="checkbox"/> Manufacturing Skills
<input checked="" type="checkbox"/> Cont. Improvement	<input type="checkbox"/> Other:
- Advanced Technology: Yes No
- Range of Hours: 24 - 100 Weighted Average: 24
- Multiple Job Numbers: Yes No
- County(ies) Served: Kern
- Union Representation: Yes No
- Subcontractor: To Be Determined
- Third Party Services: N/A

INTRODUCTION

Managed Care System, L.P. (MCS) provides administrative services for over 50,000 covered managed care clients in Kern County. MCS has provided administrative services for GEMCare since 1992 including utilization review, claims processing, provider credentialing, member and provider services, marketing and communications, accounting, and contracting. The company is eligible for standard retraining under the Out-Of-State Competition Provisions outlined under Title 22, California Code of Regulations, Section 4416(d) (3,4).

The company representative states that with the proposed ETP training, MCS will be able to provide its employees with a formal, structured training that will equip the employees with skills to help perform their jobs effectively and efficiently in an evolving workplace.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.