



**Amendment Proposal for:
Franklin Career College
Agreement Number: ET09-0529**

Panel Meeting of: **October 23, 2009**

ETP Regional Office: **San Diego** Analyst: K. Campion

CURRENT PROJECT PROFILE

Contract Type:	Job Creation New Hire	Industry Sector(s):	Services Healthcare Insurance
Counties Served:	Los Angeles, Riverside, San Bernardino, Orange	Repeat Contractor:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Union(s):	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Priority Industry:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Current Contract Term:	April 6, 2009 to April 5, 2011		

Current Funding	In-Kind Contribution
\$353,707	\$150,000

AMENDMENT FUNDING

Requested Funding	Support Costs	Amendment Funding	In-Kind Contribution
\$328,040	\$20,969	\$349,009	\$150,000

Total Funding
\$702,716

AMENDMENT TRAINING PLAN TABLE

Job No.	Job Description	Type of Training	Average No. of Trainees	Range of Hours		Average Cost per Trainee	Post-Retention Wage
				Class / Lab	CBT		
3	New Hire	Commercial Skills	55	262	0	\$5,575	\$10.64
				Weighted Avg: N/A			
4	New Hire	Commercial Skills	12	166	0	\$3,532	\$10.64
				Weighted Avg: N/A			

Minimum Wage by County: Riverside & San Bernardino counties: \$10.64; Los Angeles & Orange counties: \$11.82

Health Benefits: Yes No This is employer share of cost for healthcare premiums – medical, dental, vision.

Used to meet the Post-Retention Wage?: Yes No Maybe N/A

Participating employers may use health benefits to meet the Post-Retention Wage.

Wage Range by Occupation	
Occupation Title	Wage Range
Office Machine Repairer, Service Technician, Machine Maintenance Technician, Field Technician, Copier Technician	
Medical Coder, Medical Biller, Dental Insurance Biller, Medical Insurance Specialist	
Clinical Back Office Assistant, Medical Assistant	
Certified Nurse Assistant (CNA)	

INTRODUCTION

Franklin Career College (Franklin College) conducts training programs in four main areas: Office Machine Repair, Medical Billing and Coding, Clinical Back Office Assistant (Job Number 3) and CNA (Job Number 4). The college operates two campuses in California: the main campus in Ontario and a branch campus in Norwalk; both of which are sites for the current ETP training.

Franklin College is a repeat, public training agency with a history of providing training and placement services to the public, pursuant to California Unemployment Insurance Code Section 10205 (c)(2). The college is certified under I-Train.

AMENDMENT DETAILS

This project was presented at the March 27, 2009 Panel meeting with a requested Agreement amount of \$703,770. By action of the Panel, all projects were reduced by 50% and contractors

were advised that, if sufficient funds were available in fiscal year 2009-2010 and performance existed, a contractor may return to the Panel to request a restoration of funds.

The contractor states that the demand from participating employers in the medical fields is increasing. It is also seeing increased demand for trained technicians in the copier and ATM machine markets. Finally, Franklin College states that there is continued demand for CNA's in skilled nursing facilities.

Training commenced on April 6, 2009 and Franklin College reports that 94% of the specified number of trainees has completed training of whom 44 trainees have been hired into employment. Currently, there are an additional 54 trainees in training. According to the ETP class/lab tracking system, 100% of the total number of training hours has been committed (see contract performance below).

Franklin College requests to restore its original funding request up to \$702,716 to fund its existing trainees in order to meet its original training goals. This Amendment is not a new phase of training, rather a restoration of funding to the current phase of funding. Staff believes performance-to-date is sufficient to justify restoration of full funding.

New Hire Reimbursement Rate

At its August 11, 2009 Planning Session in Sacramento, ETP approved an increase in the new hire reimbursement rate from \$17 to \$20 per hour. Therefore, two additional job numbers have been created to separate the initial fixed fee rate from the restored funding current fixed fee rate. The increase in the rate is reflected in Job Numbers 3 and 4.

RECOMMENDATION

Staff recommends that the Panel approve the Amendment. The proposed training will provide funding for 67 additional new-hire trainees to provide them the skills necessary to enter into secure full-time employment.

CURRENT CONTRACT PERFORMANCE

The following table summarizes performance by Franklin College under the current ETP Agreement.

Agreement No.	Approved Amount	Term	No. Trainees (Average)	No. Completed Training	No. Retained
ET09-0529	\$353,707	4/06/09 – 4/05/11	86	81	8

Contractor representatives confirm that 81 trainees (94%) have completed training, of whom 44 (51%) have been hired into employment. Eight trainees have completed their 90-day retention periods as of the writing of this memo. The ETP class/lab tracking system reflects that 100% of the available training funds have been committed.