



Training Proposal for:
Caremark, L.L.C.
\$75,000 or Less: ET10-0284

Panel Meeting of: **October 23, 2009**

ETP Regional Office: **San Diego**

Analyst: R. Swier

CONTRACTOR:

- Type of Industry: Goods Movement
Services
Priority Industry: Yes No
- Contractor's # of Full-Time Employees
 - California: 251
 - Worldwide: 215,000
 - Number to be trained: 191
- Manager/Supervisor: 9%
- Turnover Rate: 1%
- Repeat Contractor: Yes No
- Substantial Contribution: Yes No

CONTRACT:

- Training Project Profile: SET/Retrainee
Retrainee
- ETP Funding Amount: \$74,835
- In-Kind Contribution: \$143,340
- Average Cost per Trainee: Job Number 1: \$405 Job Number 2: \$390
- Post Retention Wage: Job Number 1: \$23.64 Job Number 2: \$13.00
- Health Benefits: \$3.85 per hour
- Occupations to be Trained: Managers, Supervisors, Pharmacist, Pharmacy Technicians, Customer Service, Information Technology Staff

- Training Menu:

<input checked="" type="checkbox"/> Business Skills	<input type="checkbox"/> Literacy Skills
<input type="checkbox"/> Commercial Skills	<input type="checkbox"/> Management Skills
<input type="checkbox"/> Computer Skills	<input type="checkbox"/> Manufacturing Skills
<input checked="" type="checkbox"/> Cont. Improvement	<input type="checkbox"/> Other:
- Advanced Technology: Yes No
- Range of Hours: 24-200 Weighted Average: 26
- Multiple Job Numbers: Yes No
- County(ies) Served: Alameda, Los Angeles, San Bernardino, San Diego, San Francisco, San Mateo
- Union Representation: Yes No
- Subcontractor: N/A
- Third Party Services: The IM Group, Susan Green, Fairfield, CT - project development for an amount to be determined.

INTRODUCTION

Headquartered in Rhode Island, Caremark, L.L.C. (Caremark) distributes a wide variety of products and services for the healthcare industry. This proposal targets eight Caremark facilities in California across five counties and includes Caremark's mail order pharmacy, information services, and retail pharmacies divisions. It includes wholly-owned subsidiaries consisting of Specialty Pharmacy, iScribe, Consumer Health Interactive, and CVS Pharmacies. Caremark is the parent company to all of the subsidiaries in this proposal located in the following California cities: Redlands, Redwood City, San Francisco (2 locations), Berkeley, Los Angeles, Oakland, and West Hollywood.

Under this proposal, ETP funding will enable Caremark to train all of the facilities at its Redlands training facility. The company seeks to improve customer service and upgrade the skills of its workers, thereby increasing efficiency and competitiveness.

The Caremark facilities are eligible for funding under two separate provisions of Title 22, California Code of Regulations:

Job Number 1 trainees qualify for retraining under the Special Employment Training (SET) provisions of Section 4409(a) for CarePlus CVS Pharmacies located in Berkeley, Los Angeles, Oakland, San Diego, San Francisco, and West Hollywood for frontline workers who earn at least the statewide average hourly wage.

Job Number 2 trainees from the Redlands Specialty Pharmacy qualify under the standard retraining funding category outlined under Section 4416(d)(3,4), located in Redlands; and the iScribe/CHI (Consumer Health Interactive) facilities located in Redwood City and San Francisco, qualify under Section 4416(e)(1).

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.