



Training Proposal for:
American Technical Molding, Inc. dba Accellent, Inc.
\$75,000 or Less: ET10-0283

Panel Meeting of: **October 23, 2009**

ETP Regional Office: **San Diego**

Analyst: R. Swier

CONTRACTOR:

- Type of Industry: Manufacturing
 - Contractor's # of Full-Time Employees
 - *California:* 76
 - *Worldwide:* 2,690
 - Number to be trained: 76
 - Manager/Supervisor: 12%
 - Turnover Rate: 17%
 - Repeat Contractor: Yes No
 - Substantial Contribution: Yes No
- Priority Industry: Yes No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$73,872
- In-Kind Contribution: \$71,532
- Average Cost per Trainee: \$972
- Post Retention Wage: \$13.00
- Health Benefits: \$3.11 per hour

- Occupations to be Trained: Supervisor, Manager, Administration, Engineering, Maintenance, Operations, Quality Assurance, Supply Chain
- Training Menu:

<input checked="" type="checkbox"/> Business Skills	<input checked="" type="checkbox"/> Literacy Skills
<input type="checkbox"/> Commercial Skills	<input type="checkbox"/> Management Skills
<input checked="" type="checkbox"/> Computer Skills	<input checked="" type="checkbox"/> Manufacturing Skills
<input checked="" type="checkbox"/> Cont. Improvement	<input type="checkbox"/> Other:
- Advanced Technology: Yes No
- Range of Hours: 24-200 Weighted Average: 54
- Multiple Job Numbers: Yes No
- County(ies) Served: San Bernardino
- Union Representation: Yes No
- Subcontractor: N/A
- Third Party Services: The IM Group, Susan Green, Fairfield, CT, project development for an amount to be determined.

INTRODUCTION

American Technical Molding, Inc. dba Accellent, Inc. (Accellent), located in Upland, specializes in the manufacturing of medical devices used for cardiac rhythm management, interventional cardiology, neurology, and orthopedics. Accellent also offers design outsourcing, engineering, and manufacturing of custom components, subassemblies, and completed devices to various industries.

Accellent is looking to achieve growth in the medical device industry through training. The company is looking to implement lean manufacturing principles to increase business efficiencies. Training throughout all departments will consist of Business, Computer, Continuous Improvement, Literacy, and Manufacturing skills. This training is needed to help the company become a high performance workplace, to increase efficiency, and maintain high product quality and customer satisfaction levels while enhancing its competitive edge.

Accellent, Inc. is eligible for standard retraining under the Out-of-State Competition Provisions, outlined under Title 22, California Code of Regulations, Section 4416(i)(1), for industrially-classified manufacturers retraining current employees.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.