



Training Proposal for:
A. B. Boyd Co. dba Boyd Corporation
\$75,000 or Less: ET10-0205

Panel Meeting of: **October 23, 2009**

ETP Regional Office: **Sacramento**

Analyst: R. Hernandez

CONTRACTOR:

- Type of Industry: Manufacturing
Priority Industry: Yes No
- Contractor's # of Full-Time Employees
 - California: 70
 - Worldwide: 268
 - Number to be trained: 40
- Manager/Supervisor: 17%
- Turnover Rate: 18%
- Repeat Contractor: Yes No
- Substantial Contribution: Yes No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$21,600
- In Kind Contribution: \$21,600
- Average Cost per Trainee: \$540
- Post Retention Wage: \$13.00
- Health Benefits: \$3.00 per hour
- Occupations to be Trained: Administrative Staff, Sales Staff, Engineers, Estimators, Production Staff, Materials Staff, Supervisors, Managers
- Training Menu:
 - Business Skills Literacy Skills
 - Commercial Skills Management Skills
 - Computer Skills Manufacturing Skills
 - Cont. Improvement Other:

- Advanced Technology: Yes No
- Range of Hours: 24 - 48 Weighted Average: 30
- Multiple Job Numbers: Yes No
- County(ies) Served: Stanislaus
- Union Representation: Yes No
- Subcontractor: None
- Third Party Services: None

INTRODUCTION

In this proposal, A. B. Boyd Co. dba Boyd Corporation (Boyd Corporation) seeks funding for retraining as outlined below:

With over 80 years of experience, Boyd Corporation has evolved as a manufacturer in custom fabricated sealing and energy management solutions. Boyd Corporation distributes its components and materials to the electronics, aerospace, transportation, medical, and general industrial markets. In addition, Boyd Corporation supplies component parts to the solar industry. The company currently operates under an environmental management system certified to ISO 14001 Environmental Standard.

The California facility, located in Modesto, needs to prepare for SAE AS9100 Aerospace Standard certification in order to participate as a supplier to the aerospace industry. Boyd Corporation proposes to deliver the following classroom/laboratory training topics to 40 Administrative Staff, Sales Staff, Engineers, Estimators, Production Staff, Materials Staff, Supervisors, and Managers.

Continuous Improvement, Business, Manufacturing, and Management Skills will focus on AS9100 topics and will take place at the Modesto facility.

Boyd Corporation represents that ETP funds will not displace the existing financial commitment to training. Currently, the training budget is minimal and training provided to employees is focused on safety.

Boyd Corporation is eligible for funding as a manufacturer that faces out-of-state competition as outline under Title 22, California Code of Regulations, Section 4416(i)(1).

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.